

FIGURE 1B

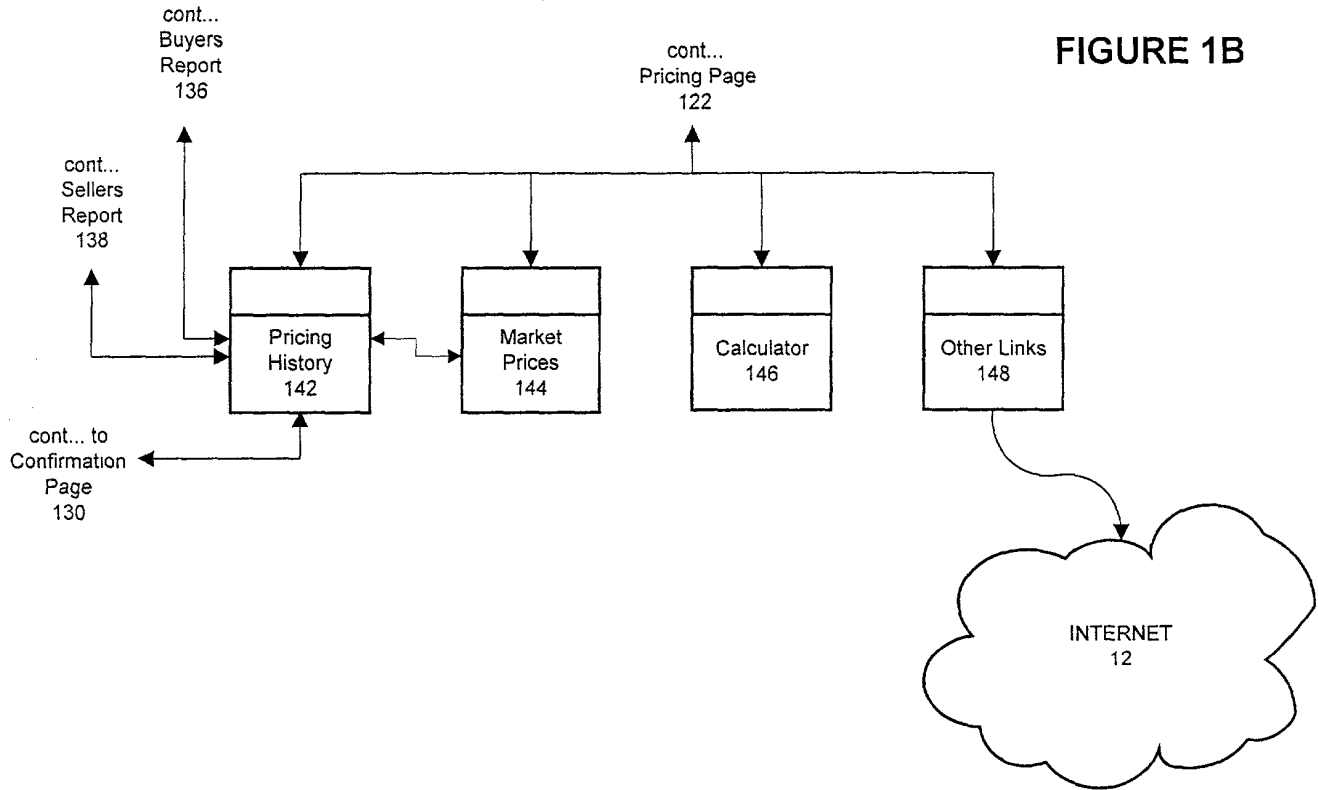
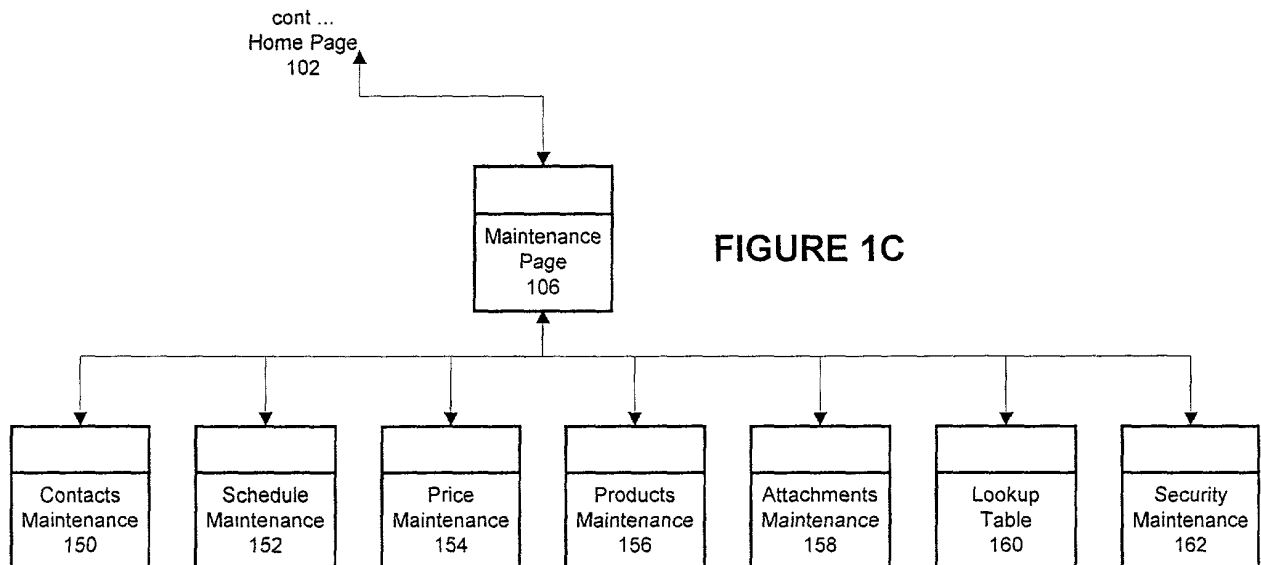


FIGURE 1C



DN 7812
TED JACOBY, JR.

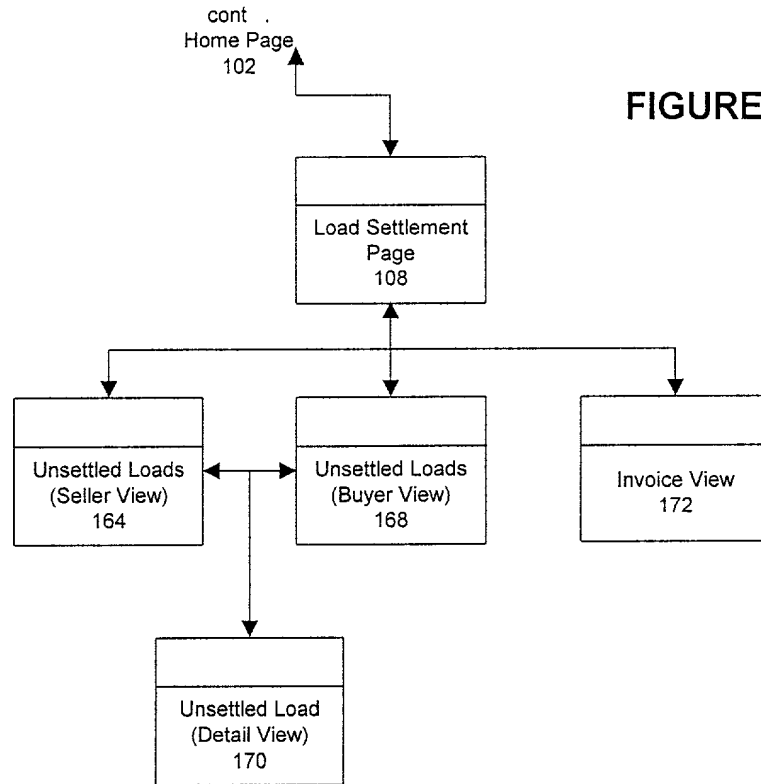


FIGURE 1D

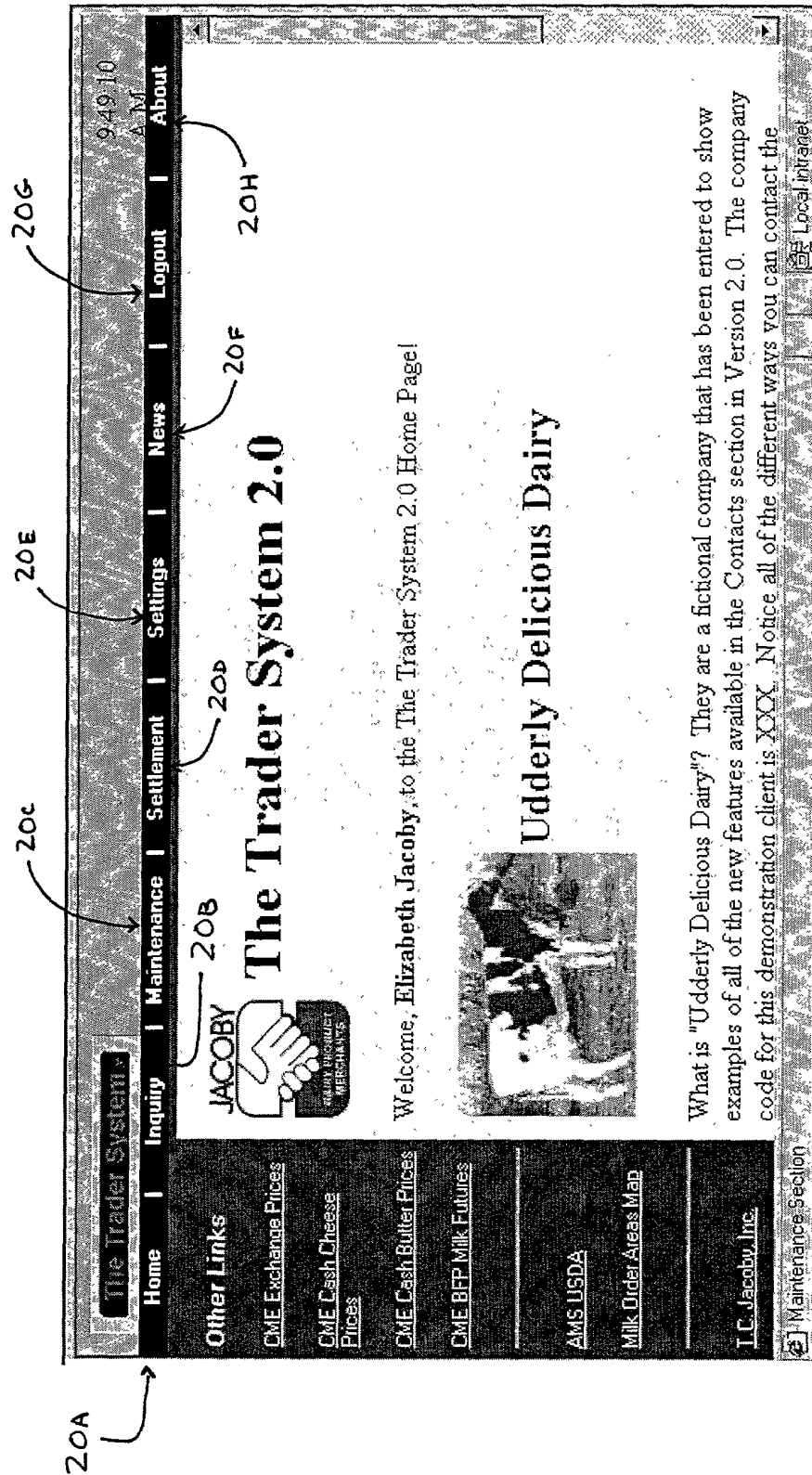


FIGURE 2

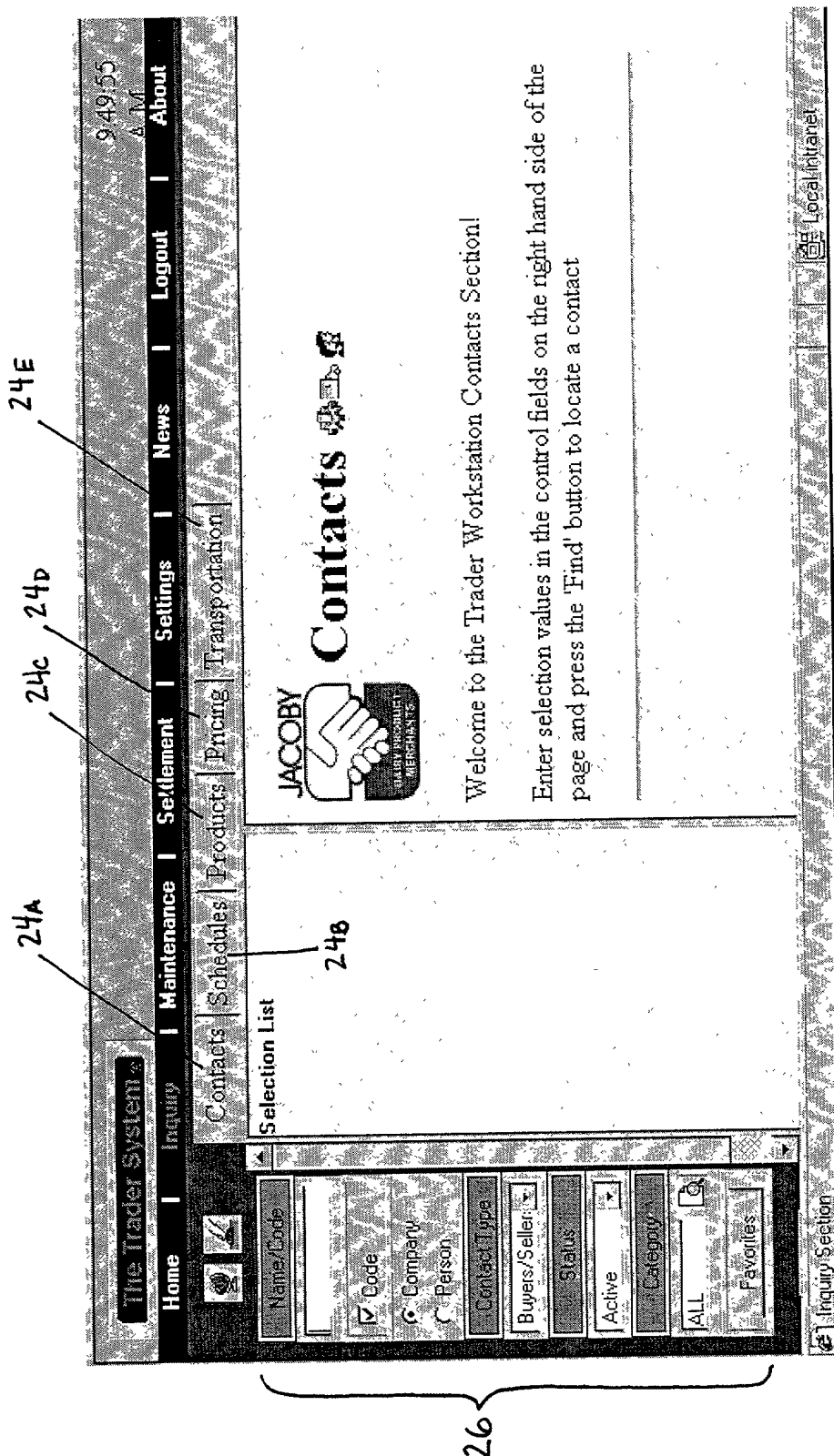


FIGURE 3

TCJC 7812
THEODORE C. JACOBY, JR.

Contacts Person Detail - Microsoft Internet Explorer provided by America Online

Mr. Ted Jacoby

Address: 3701 South Lindbergh
St Louis, MO 63127
USA

Code: TCJJR
Category: Status: Active
Last Update By: SYS
Last Update: 11/06/2000

Job Title: PRESIDENT
Birthday:

Xmas Gift Status:

Corporate Communication

Type	Value	Remarks
Business Fax	314-821-3251	
Main Business Phone	314-821-4456	
Secondary Business Phone	800-325-9556	

Personal Communication

Type	Value	Remarks
BUS PHONE	314-821-4456	
EMAIL	ted@jacoby.com	
FAX #	314-909-2045	

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FIGURE 4

TCJC 7812
THEODORE C. JACOBY, JR.

9:50:36 AM
http://www.microsoft.com/

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Contacts | Schedules | Products | Pricing | Transportation

1 Buyers/Sellers found
T.C. Jacoby & Company, Inc. St. Louis, MO

TCJ
☒ Code
☒ Company
☐ Person
Contact Type
Buyers/Seller
Status
Active
Category
ALL
Favorites
Find

Personalized Settings

T.C. Jacoby & Company, Inc.
Address: Corporate
Code: TCJ
Category: TCJ
Status: Active
Last Update: TCJ
By: TCJ
Last Update: 10/20/2000

Business No
Risk: TCJ477-007
Last Conf No:
Terms:

Plant 0
Capacity:
Zone Diff: 0
Fed Order No:

Type	Value	Remarks
Business Fax	314-821-3251	
Main Business Phone	314-821-4456	

Local Intranet

32

30

FIGURE 5A

TCJC 7812
THEODORE C. JACOBY, JR.

9:50:55 AM

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Contacts | Schedules | Products | Pricing | Transportation

1 Buyers/Sellers found

T.C. Jacoby & Company, Inc. St. Louis, MO

Code Company Person

Contact Type

Buyers/Seller

Status

Active

Category

ALL

Favorites

Find

Personalized Settings

Local Internet

Type	Value	Remarks
Business Fax	314-821-3251	
Main Business Phone	314-821-4456	
Secondary Business Phone	800-325-9556	

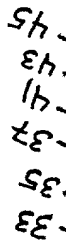
30

Name	Title
Dr. Miguel Garcia-Winder	VP INTL MARKETING
Lynn Getchman	
Mr. Mike Hustrmann	
Ms. Betsy Jacoby	
Mr. Bill Jacoby	
Mr. Ted Jacoby	PRESIDENT
Mr. Tom Jacoby	
Mr. Ted Jacoby III	
Mr. Larry Rice	

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FIGURE 5B

	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152	2153	2154	2155	2156	2157	2158	2159	2160	2161	2162	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227	2228	2229	2230	2231	2232	2233	2234	2235	2236	2237	2238	2239	2240	2241	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254	2255	2256	2257	2258	2259	2260	2261	2262	2263	2264	2265	2266	2267	2268	2269	2270	2271	2272	2273	2274	2275	2276	2277	2278	2279	2280	2281	2282	2283	2284	2285	2286	2287	2288	2289	2290	2291	2292	2293	2294	2295	2296	2297	2298	2299	2300	2301	2302	2303	2304	2305	2306	2307	2308	2309	2310	2311	2312	2313	2314	2315	2316	2317	2318	2319	2320	2321	2322	2323	2324	2325	2326	2327	2328	2329	2330	2331	2332	2333	2334	2335	2336	2337	2338	2339	2340	2341	2342	2343	2344	2345	2346	2347	2348	2349	2350	2351	2352	2353	2354	2355	2356	2357	2358	2359	2360	2361	2362	2363	2364	2365	2366	2367	2368	2369	2370	2371	2372	2373	2374	2375	2376	2377	2378	2379	2380	2381	2382	2383	2384	2385	2386	2387	2388	2389	2390	2391	2392	2393	2394	2395	2396	2397	2398	2399	2400	2401	2402	2403	2404	2405	2406	2407	2408	2409	2410	2411	2412	2413	2414	2415	2416	2417	2418	2419	2420	2421	2422	2
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FIGURE 5C

TCJC 7812
THEODORE C. JACOBY, JR.

Attached File List - Microsoft Internet Explorer

All Categories

Description	Category	Type	From Date	To Date	Remarks
Entertainment	Comics/Novels	Word	11/1/2000	1/1/2001	
Education	Novels	Word	11/1/2000	1/1/2001	
Health	Novels	Word	11/1/2000	1/1/2001	
History	Novels	Word	11/1/2000	1/1/2001	
Language	Novels	Word	11/1/2000	1/1/2001	
Mathematics	Novels	Word	11/1/2000	1/1/2001	
Science	Novels	Word	11/1/2000	1/1/2001	
Social Sciences	Novels	Word	11/1/2000	1/1/2001	
Sports	Novels	Word	11/1/2000	1/1/2001	
Travel	Novels	Word	11/1/2000	1/1/2001	
Warfare	Novels	Word	11/1/2000	1/1/2001	
World	Novels	Word	11/1/2000	1/1/2001	

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FIGURE 5D

9:52:27 AM

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Contacts | Schedules | Products | Pricing | Transportation

Detail View | Remarks View | Confirmation View | Selection Criteria

Schedules Selection Criteria

Schedules For	Ship Dates	Schedule Type
TCJ	From Date: 11/13/2000 To Date: 12/16/2000	<input checked="" type="radio"/> Both <input type="radio"/> Ship From <input type="radio"/> Ship To
<input checked="" type="checkbox"/> Code	<input checked="" type="checkbox"/> Buyers/Sellers <input type="checkbox"/> Haulers	

All Contact	Product	Trader	Remarks
<input checked="" type="checkbox"/> Code	<input checked="" type="checkbox"/> Code		

Personalized Settings

Local Intranet

FIGURE 6

TCJC 7812
THEODORE C. JACOBY, JR.

The Trader System

9:53:09

A.M.

Home | Inquiry

| Maintenance | Settlement

| Settings |

News |

Logout

| About

Contracts

Schedules

Products

Pricing

Transportation

Detail View

Remarks View

Confirmation View

Selection Criteria

123 Schedule(s) found

Schedules for T.C. Jacoby & Company, Inc.

Conf No	Status	Ship From	From City	Ship Date	Ship Time	Product	Load Type	Carrier	Ship To	To City	Arrive Date
SEM186-001 (0012)	Approved	SELLERS OPTION	Sellers Option	Friday 12/8/00	N/A	Whole Milk FO Class III Grade A Cooled down (00H02)	Standing Order Auto Extend (Mirror Week)	MTS	T.C. Jacoby & Company, Inc.	St. Louis	Friday 12/8/00
SEM186-001 (0013)	Approved	SELLERS OPTION	Sellers Option	Friday 12/8/00	N/A	Whole Milk FO Class III Grade A Cooled down (00H02)	Standing Order Auto Extend (Mirror Week)	MTS	T.C. Jacoby & Company, Inc.	St. Louis	Friday 12/8/00

Personalized Settings

Local intranet

FIGURE 7

TCJC 7812
THEODORE C. JACOBY, JR.

Schedules Detail - Microsoft Internet Explorer provided by America Online

Detail for Confirmation Number FDA027-003 (0002)

Status: Approved	
Load Type: Spot Load	
Product: Whey Protein Concentrate 34% Kosher, Extra Grade	
Carrier: BYRS OPT	
Buy From: First District Ass'n.	Sell To: T.C. Jacoby & Company, Inc.
Ship From: First District Ass'n.	Ship To: R & L Enterprises
From City: Litchfield	To City: St. Louis
Ship Date: Sunday 12/3/00	Arrive Date: Tuesday 12/5/00
Ship Time: N/A	Arrive Time: N/A
Min Weight: 0	Confirmed By: MJH
Est Weight: 45,000	Confirmed Date:
Est Test: 0%	Trader Auth: MJH
Settled Wt: 0	Bill of Lading:
Settled Test: 0%	Pt-to-Pt Miles: 0

TCJ PO 1647-2

Pricing Information ←

WPC \$.7325 + \$.00 = \$.7325/Lb BP * Haul Rate is not known * = * N.A. *

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FIGURE 8

TCJC 7812
THEODORE C. JACOBY, JR.

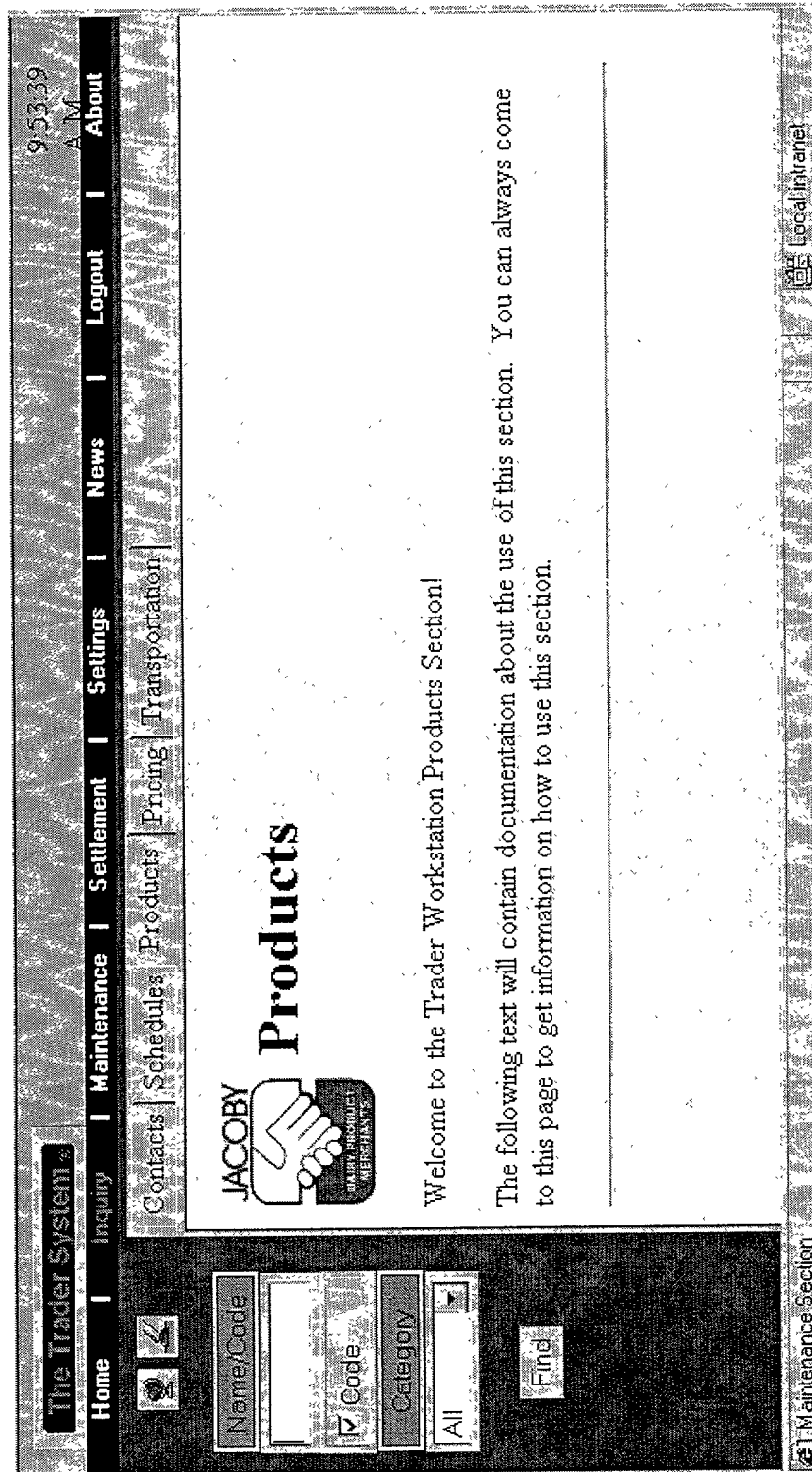


FIGURE 9

TCJC 7812
THEODORE C. JACOBY, JR.

The Trader System

Home

Inquiry

Maintenance

Settlement

Settings

News

Logout

About

9:54:12 AM

Contacts

Schedules

Products

Pricing

Transportation

13 Product(s) found

Code	Description	Std Commission	Unit of Measure	Buyers	Sellers	Haulers
DB03	Bakery Blend Bakery Blend 425	0	Pounds	Buyers	Sellers	Haulers
DB01	Buttermilk/Whey Protein Blend	0	Pounds	Buyers	Sellers	Haulers
DBCH	Cheese Blend Dry Cheddar Cheese Blend	0	Pounds	Buyers	Sellers	Haulers
DBWC	Cheese Blend Dry White Cheese Blend	0	Pounds	Buyers	Sellers	Haulers
DB55	Dairy Blend Emser 555 (hydrolyzed milk protein)	0.0025	Pounds	Buyers	Sellers	Haulers
DB73	Dairy Blend Emser 735 (hydrolyzed milk protein)	0.0025	Pounds	Buyers	Sellers	Haulers

Name/Code

☐ Code

Category

Blends

Find

Maintenance Section

Local intranet

FIGURE 10

TCJC 7812
THEODORE C. JACOBY, JR.

9:54:37 AM

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Contacts | Schedules | Products | Pricing | Transportation

2 Buyer(s) found

Back ☐ Buyers/Sellers by State

Buyers of Product Bakery Blend Bakery Blend 425

Name	City	State	Last Confirm Date	History
Food Systems	Baton Rouge	LA	11/1/99	Pricing
T.C. Jacoby & Company, Inc.	St. Louis	MO	11/1/99	Pricing

Name/Code:

☐ Code

Category:

Blends

Find

Maintenance Section Local Intranet

FIGURE 11

TCJC 7812
THEODORE C. JACOBY, JR.

9:55:02 AM

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

42A 42B 42C 42D

Contact / Schedules / Products / Pricing / Transportation

Market Prices / Pricing History / Calculator / Other Links

97 Market Price(s) found

Current Market Prices

Price Basis	Description	Effective From	Effective To	Market Price	Last Update	Updated By
FD51	Appalachian Federal Order #5 Class I Price	11/01/00	99/99/99	14.92	10/20/00	JLW
F131	Arizona-Las Vegas Federal Order #131 Class I Price	11/01/00	99/99/99	14.17	10/20/00	JLW
AA07	Based on the AA Market minus 7 cents	11/01/00	99/99/99	1.725	11/14/00	JH
MWBD	Basic Formula Price Butterfat Differential per Point	12/01/99	99/99/99	0.86	01/06/00	SLL
California Class 4 A Milk						

Price Basis

Code

Find

Inquiry Section

Local Internet

FIGURE 12

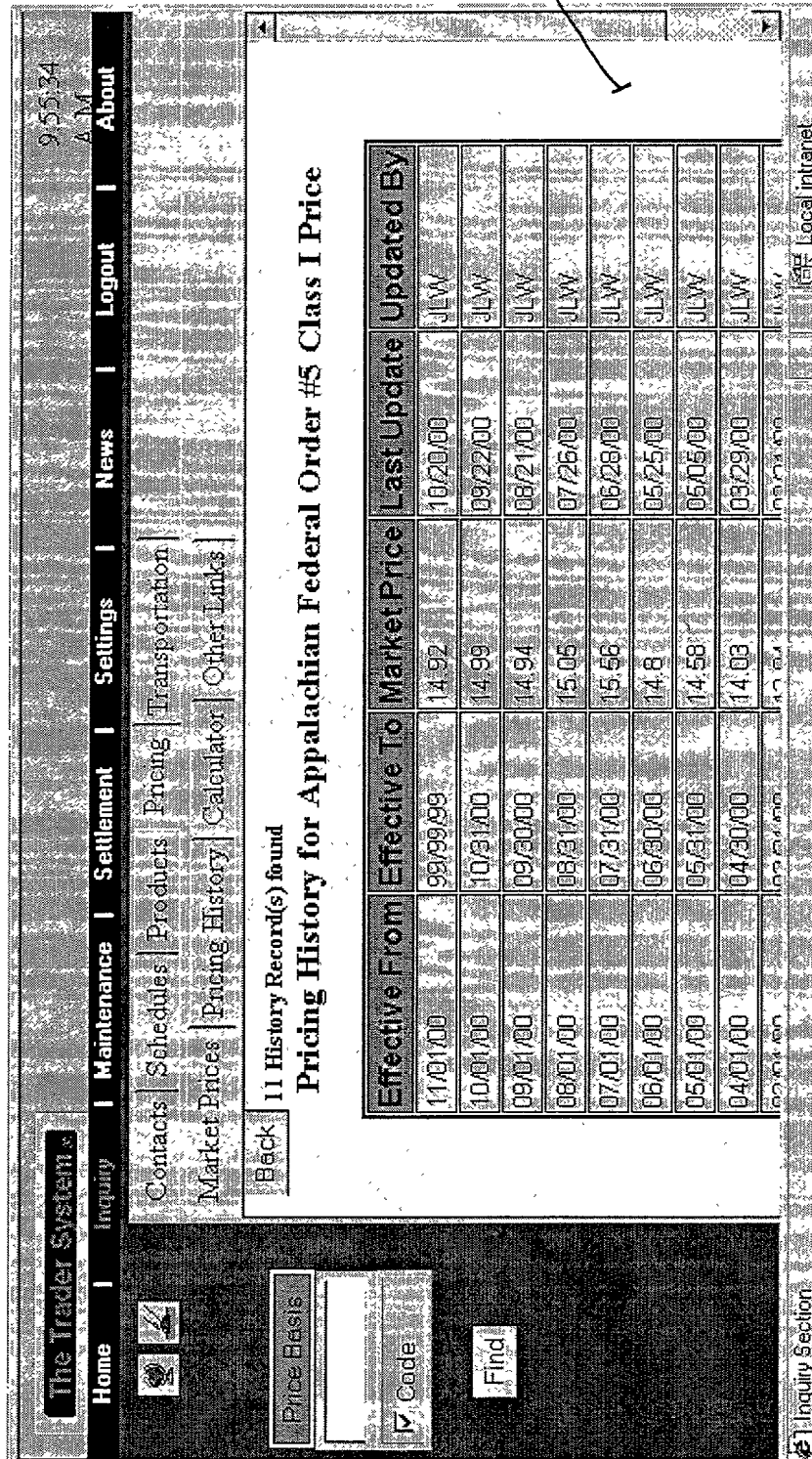


FIGURE 13

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

9:56:22 AM

Contacts | Schedules | Products | Pricing | Transportation

Market Prices | Pricing History | Calculator | Other Links

Price Calculator

Welcome to the Trader Workstation Price Calculator Section!

Fill in the parameters on the left hand side of this screen and then press the 'Calculate' button. The pricing based on your parameters will be calculated and displayed in place of this message.

Pricing Parameters

Product Code:

Price Type:

Market Price Basis:

Price Function:

Price Factor:

Hauling Parameters

Hauling Paid By:

Rate Type:

Inquiry Section

Local intranet

FIGURE 14

50

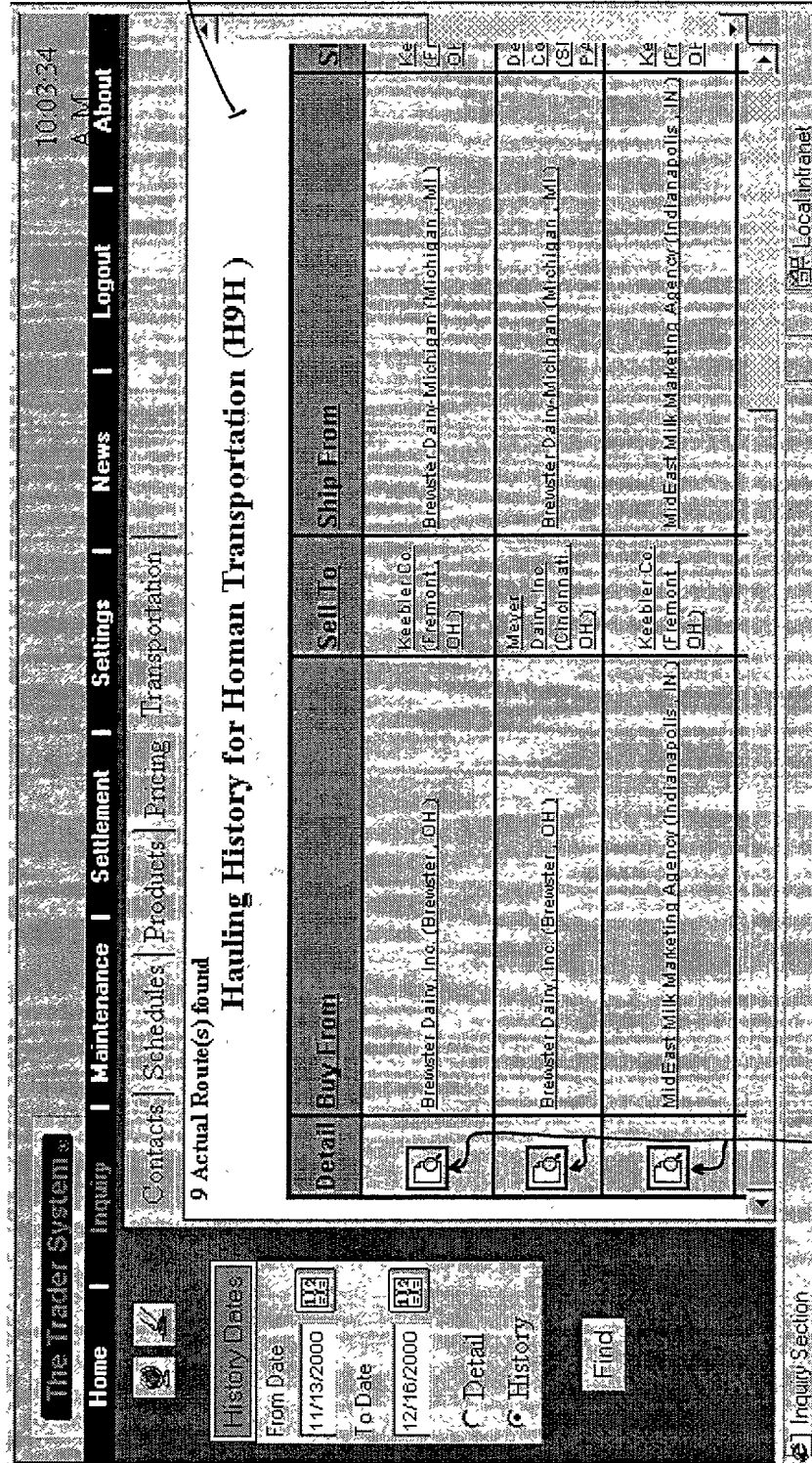


FIGURE 15

TCJC 7812
THEODORE C. JACOBY, JR.

60

Transportation Detail - Microsoft Internet Explorer provided by America Online									
13 Schedule(s) found									
<p>Seller: Brewster Dairy, Inc. (Brewster, OH) Ship From: Brewster Dairy-Michigan (Michigan, MI) Buyer: Keebler Co. (Fremont, OH) Ship To: Keebler Co. (Fremont, OH) Hauler: Homan Transportation (Monroeville, OH) Product: Whole Milk FQ Class III Grade A cooled down</p>									
Order	Load Type	Status	Rate	Settled Weight	Settled Test	Miles	Ship Date	Arrive Date	
BRD165-001 (2608)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Monday 11/13/00	Monday 11/13/00	
BRD165-001 (2612)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Tuesday 11/14/00	Tuesday 11/14/00	
BRD165-001 (2616)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Wednesday 11/15/00	Wednesday 11/15/00	
BRD165-001 (2620)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Thursday 11/16/00	Thursday 11/16/00	
BRD165-001 (2624)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Friday 11/17/00	Friday 11/17/00	
BRD165-001 (2628)	Standing Order/Auto Extend (Mirror Week)	Approved	0	0	0	0	Saturday 11/18/00	Saturday 11/18/00	

FIGURE 16

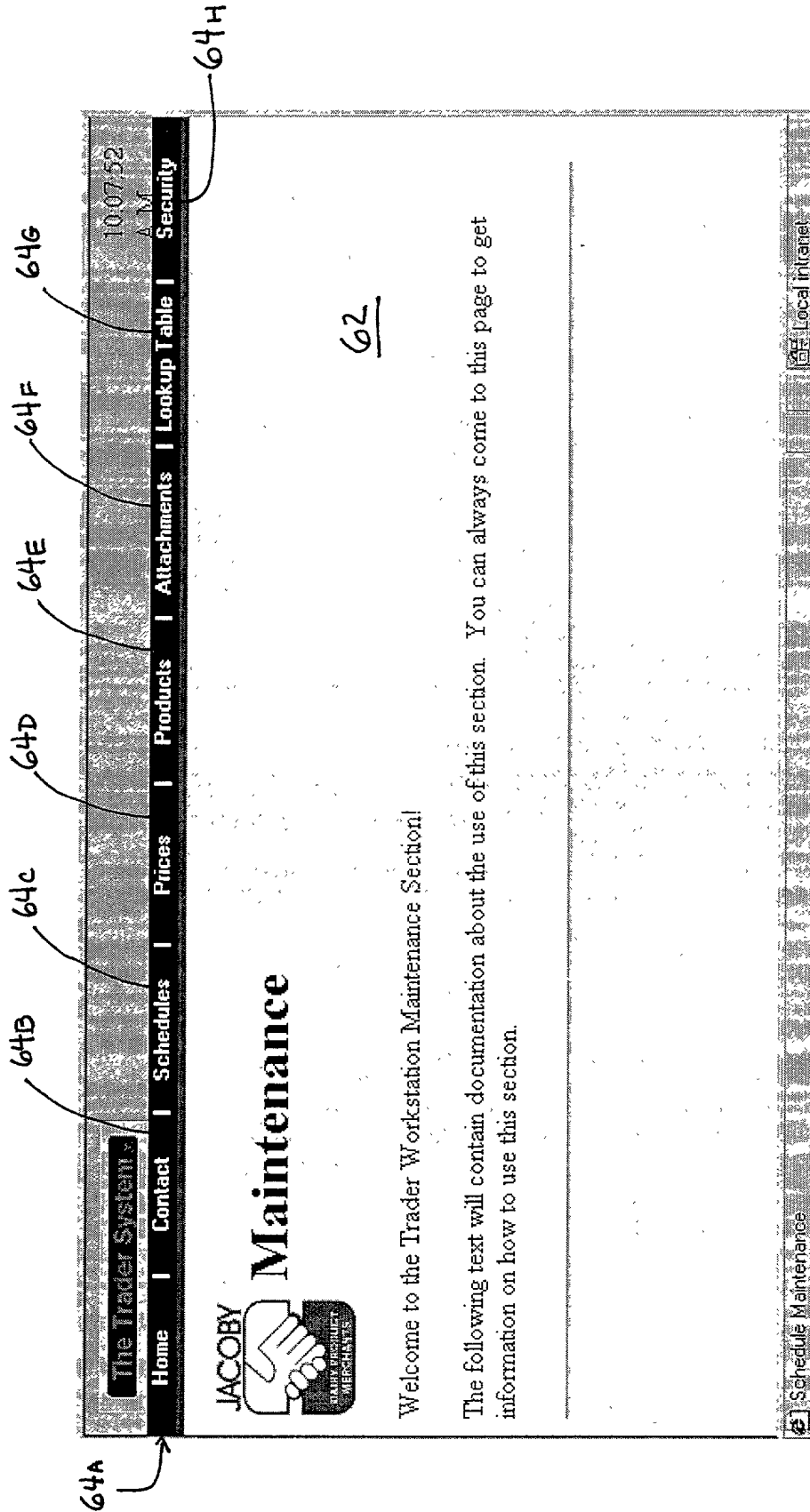


FIGURE 17

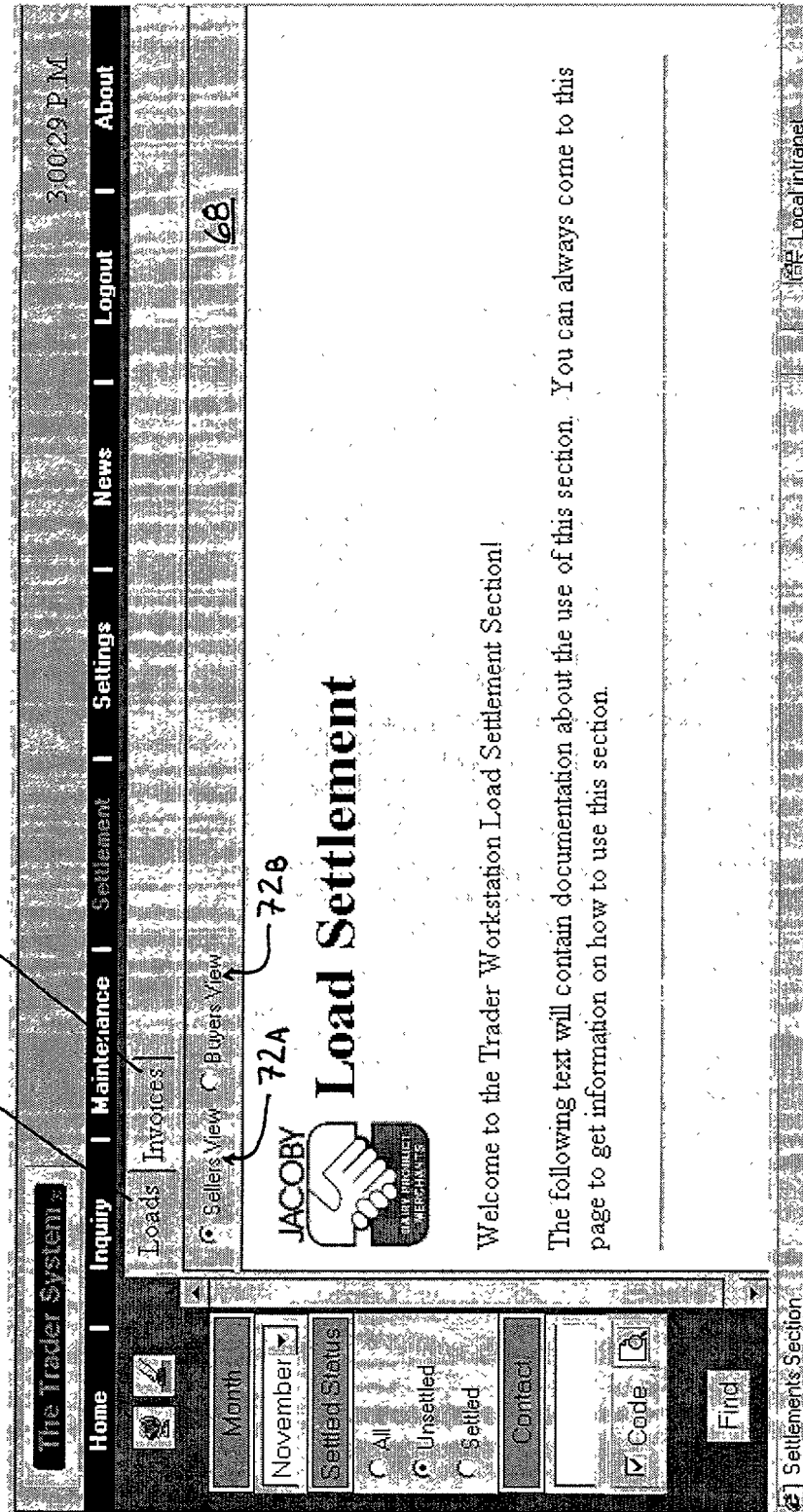


FIGURE 18

3:10:47 P.M.

The Trader System

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Loads | Invoices

☒ Sellers View ☐ Buyers View

55 Seller(s) found

Sellers With Unsettled Loads in November

Detail	Code	Name	City	State
<input checked="" type="checkbox"/>	AGM	Agri-Mark, Inc.	Lawrence	MA
<input checked="" type="checkbox"/>	BCO	Baker Cheese Company	St. Cloud	WI
<input checked="" type="checkbox"/>	ZNH	Bongrain U.S. Cheese Group	New Holland	PA
<input checked="" type="checkbox"/>	BRD	Brewster Dairy, Inc.	Brewster	OH
<input checked="" type="checkbox"/>	BVD	Brown's Velvet Dairy	New Orleans	LA
<input checked="" type="checkbox"/>	HGO	Buckeye Dairy Goat Assn.	Ashland	OH
<input checked="" type="checkbox"/>	OMP	California Dairies, Inc.	Arliesia	CA
<input checked="" type="checkbox"/>	COB	Cobb Dairy, Inc.	Charleston	SC

Personalized Settings

Local intranet

FIGURE 19

TCJC 7812
THEODORE C. JACOBY, JR.

The Trader System 3:17:34 P.M.

Home | Inquiry | Maintenance | Settlement | Settings | News | Logout | About

Loads Invoices

☒ Sellers View ☐ Buyers View

Buyer	Product	Confirmation Number	Ship From	Ship To	Ship Date	Bill Lading	Commission	Est Wt	Settled Wt	Settled \$
(DFE) Dean Foods Company Evart, MI	(WH02) Whole Milk FQ Class III Grade A cooled down	BRD204-001 (0001)	BME	DFE	11/14/00			48,000	0	0
		BRD204-001 (0002)	BME	DFE	11/16/00			48,000	0	0
		BRD204-001 (0003)	BME	DFE	11/17/00			48,000	0	0
		BRD204-002 (0001)	BME	DFE	11/18/00			48,000	0	0
		BRD204-002 (0002)	BME	DFE	11/19/00			48,000	0	0

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Month November

Settled Status

☐ All ☒ Unsettled ☐ Settled

Contact

☒ Code ☐ Find

Settlements Section ☒ Local Intranet

FIGURE 20

FIGURE 21